FDMF

Annual Report 2010

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# **CORPORATE INFORMATION**

Investment Advisor	Dawood Capital Management Limited 1500-A Saima Trade Towers, I. I. Chundrigar Road Karachi 74000		
UAN : PABX : Fax : E-Mail : Website :	111-DAWOOD (111-329-663) (92-21) 3227-1874-88 (92-21) 3227-1912 dcm@firstdawood.com www.firstdawood.com/dcm		
Board of Directors	Mr. Feroze Sayeed-Ud-Deane Miss Tara Uzra Dawood Mr. Masood A.S. Wahedna Mr. Nazimuddin Feroz AVM (Retd.) Zulfiqar Ahmed Shah Syed Shabahat Hussain Mr. Gul Nawaz	Chairman Chief Executive Officer Director Director Director Director Director	(Nominee of BRRGM) (Nominee of BoK) (Nominee of BRRGM) (Nominee of FDIB) (Nominee of NIT)
Chief Financial Officer	Mr. Muhammad Saleem Munshi		
Company Secretary	Mr. Tahir Mehmood		
Audit Committee	AVM (Retd.) Zulfiquar Ahmed Shah Mr. Masood A.S. Wahedna Mr. Gul Nawaz	Chairman Member Member	
Auditor	BDO Ebrahim & Co. Chartered Accountants		
Tax Advisors	Mazher Associates Block A1-E-3, Faiza Avenue, 11C-1 North Karachi.		
Legal Advisor	Bawaney & Partners 404, 4th Flooor, Beaumont Plaza, 6-cl-10 Beaumont Road, Karachi.		
Bankers	Dawood Islamic Bank Limited Habib Metropolitan Bank Limited Silkbank Limited		
Registrar	F. D. Registrar Services (SMC Pvt.) Ltd. 1700-A Saima Trade Towers I. I. Chundrigar Road Karachi 74000		
Rating	PACRA: 2-Star		
AMC Rating	PACRA: AM4+		
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# Vision Statement

# *To be a leading, progressive and profitable mutual fund with a diverse, high yield, low risk portfolio.*



# Mission Statement

To offer our certificate holders the best possible return by expertly diversifying the Fund's investment portfolio into minimal risk and high yielding instruments and at all time to be a good corporate citizen





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#### **REPORT OF THE DIRECTORS' OF THE INVESTMENT ADVISOR**

The Board of Directors of **Dawood Capital Management Ltd.** ("DCM" or the "Company") the Management Company of **First Dawood Mutual Fund** ("FDMF"/"the Fund"), are pleased to present the Sixth Annual Report of the Fund along with the Audited Financial Statements, and Auditors' Report to the certificate holders for the year ended June 30, 2010.

This Report presents the financial, operating performance and progressive dynamic outlook of the fund under the challenging business enjoinment.

#### **Fund Performance**

As at June 30, 2010, net assets were Rs. 484.68 million as compared to Rs. 520.98 million as at June 30, 2009. Total operating income for the year was Rs. 57.22 million as opposed to loss of Rs. 76.82 million for the same period last year. Unrealized loss on revaluation of investments reduced to Rs. 74.38 million from 122.10 million last year. Total expenses were 19.15 million as compared to Rs. 20.95 million last year.

The net loss for the financial year 2009-10 was Rs. 36.31 million as compared to Rs. 219.87 million, showed a positive trend of 83.49% from the same period last year. The loss is mainly derived from Equity and debt Prices decline. During the year the fund incurred capital gain of Rs.10.14 million, while unrealized loss on revaluation of investments was Rs. 74.37 million. Major component of unrealized loss was non-performing of debt securities of Rs. 46.60 million.

The Net Asset Value was Rs. 8.35 as at June 30, 2010.

#### Loss per Certificate

As at June 30, 2010, Loss Per Certificate was Rs. 0.63 as compared to Rs. 3.79 as at June 30, 2009.

#### Investing Activities/Strategy

The investment strategy devised for the Fund seeks to provide investors with balanced exposure to equity securities, debt securities and short-term placements. The Fund's strategy aims to not only preserve investors' capital but also to maximize the value of their investments while providing a stable stream of income.

The portfolio management team selects investments using various analytical disciplines such as top-down fundamental research and quantitative screens in the light of the country's macro indicators. In particular, the team seeks to include in its portfolios fundamentally strong sectors and companies, while dynamically rebalancing portfolios to benefit from predicted macro trends. Investments are diversified across a mix of sectors and investors are offered an optimized risk/return profile.

#### **Credit Rating**

The Pakistan Credit Rating Agency Limited (PACRA) assigned a "Two Star" rating to your Fund.



#### **Economic & Market Outlook**

During the period under review the economy of Pakistan has stabilized. The Pakistan rupee parity and interest rates have been range bound. GDP has recorded a growth of 4.1%. Current account deficit has reduced. Export and remittances have recorded good growth and imports have decline. However, energy shortage has been the biggest negative issue and is likely to affect future growth in GDP and other economic indicators. The government has not been able to resolve the issue of circular debt among the energy sector companies. Despite these constrains profitability in various sectors of the economy has improve. Agricultural, Energy, Textile, Spinning, Sugar, Fertilizers, Automobile and retail have been the good performers.

During the Year under review, the stock market has recorded an appreciation of 35.74%. KSE 100 index closed at 9,722 at end of the period under review with low of 7,162 points and high of 10,677 points. The KSE market capitalization increased to Rs. 2,728 billion from Rs. 2,125 billion at the beginning of the year.

The cut in the interest rate was observed once in November 2009 by 50bps to 12.5%. This act of central bank was in the consequence of declining CPI in the country thus resulted in overall decline in the interest rates till march 2010. In the following months due to the inflationary pressure and rising twin deficit central bank again raised the interest rate to 50bps in its July 2010 monetary policy.

#### **Stock Market Review**

Stock Markets during the FY10 showed a considerable recovery and KSE-100 Index posted a healthy return of 35.74% as compared to the decline of 41.72% last year. Investor's confidence has improved particularly due to the foreign investors who were attracted by cheap valuation in the market.

Foreign portfolio investment increased to US\$ 569 million in FY10. Foreign participation was mainly determined by attractive and cheap valuation of the market as compared to the regional markets. On the other side mainly due skewed towards index heavy weight. OGDC the largest oil and gas Exploration Company and MCB largest private sector bank contributed 52% of the index gain (OGDC 45% & MCB 7.0%).

#### **Debt Market Review**

Debt market remained under pressure throughout the FY10. Downgrading and downward valuation of major debt scripts at MUFAP coupled with defaults of major investee companies led towards negative market sentiments. Also the pressure selling of debt scripts by mutual funds to meet liquidity requirements joined the party. These issues hampered the secondary market led towards the shaky investors' confidence on the mutual fund industry.

#### **New Developments**

Bond Automated Trading system (BATS) was introduced and trading was started at KSE BATS from November 2009, major participant are still of the opinion that still strong regulatory framework is required for the success of this system.





#### Compliance with the Best Practices of the Code of Corporate Governance

The company complies with the "Code of Corporate Governance" (Code) contained in the listing regulations of the Karachi Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed Fund is managed in compliance with the best practices of Code. The directors of the Management Company hereby confirm the following as required by clause (xix) of the Code:

- The Financial statements of the Fund, prepared by the management company of the fund present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- The Management Company has maintained proper books of accounts of the Fund.
- Appropriate accounting policies have been consistently applied in preparation of financial statements
- and accounting estimates are based on reasonable and prudent judgment. • International Accounting Standards, as applicable in Pakistan, Provision of Non-Banking Finance Companies (Establishments & Regulations Rules requirements of Trust Deed and Directives of the Securities and Exchange Commission of Pakistan, have been followed in preparation of the financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts upon the Fund's ability to continue as an on-going concern.
- There has been no trading during the year in the units of the Fund carried out by the Directors, Chief Executive Officer, Company Secretary and their spouses and their minor children.
- There has been no material departure from the best practices of corporate governance as detailed in the listing regulations.
- There are no statutory payment on account of taxes, duties, levies and charges outstanding.
- There has been no departure from the best practices of transfer pricing.

#### Trading in certificates of the fund

During the year, no trading in the certificate of the fund was carried out by the Directors, CEO, CFO, Company Secretary and their spouses of minor children.

#### **Changes in Directors**

During the year election of directors has been conducted in Extraordinary General Meeting dated March 22, 2010 and reappointment of CEO has been made with no variations in terms and conditions.

Currently, the Company has Seven Directors on its Board.

#### **Board of Directors Meetings**

During the year 2009-10 five (5) meetings of the Board of Directors of the management company were held, the requisite details are as under:



S. No	Name	Designation	Entitlement to Attend Meeting	Leave of Absences
1.	Mr. Feroze Sayeed-ud-Deane	Chairman	5	1
2.	Ms. Tara Uzra Dawood	Chief Executive	5	2
3.	Mr. AVM (Retd.) Zulfiqar Shah	Director	5	-
4.	Mr. Iftikhar Hussain	Director	5	1
5.	Syed Shabahat Husssain	Director	2	-
6.	Mr. Nazimuddin Feroz	Director	5	3

#### Audit Committee

The Board of Directors of the Management Company in compliance with the Code of Corporate Governance has constituted an Audit Committee with specific terms of reference comprising the following three members including the Chairman, who is an independent non-executive director.

Mr. AVM (Retd.) Zulfiqar Ahmed Shah	Chairman
Mr. Gul Nawaz	Member
Mr. Masood A. Wahedna	Member

The Audit Committee reviewed the quarterly, half-yearly and annual financial statements before submission to the Board and their publication. The Audit Committee had detailed discussions with the external auditors. The Audit Committee also reviewed internal audit findings and held separate meetings with internal and external auditor as required under the Code of Corporate Governance.

#### Auditors

The present auditor, M/s BDO Ebrahim & Co., Chartered Accountant are due for retirement and being eligible, offer themselves for re-appointment. As required under the Code of Corporate Governance the Audit Committee of Management Company has recommended the appointment of M/s BDO Ebrahim & Co., Chartered Accountant as auditors for the year ending June 30, 2011.

#### **Events Occurring After the Balance Sheet Date**

As per the directive of SECP dated July 7, 2010 and in the light of Legal Opinion the Management of DCM has decided to incorporate the reversal of impairment and suspense income aggregating Rs. 18.89 Million of Kohat Cement Company Limited w.e.f. 28th June, 2010 the date when MUFAP reclassified Kohat Cement Company Limited as Performing. This resulted reduction of loss from Rs. 55.20 Million to Rs. 36.31 Million for the year ended June 30, 2010.

Due to the above treatment the NAV of 28th June, 2010 and onward will be revised accordingly.

#### **Risk Management**

Risk taking is an integral part of any business and is rooted in the philosophy of risk versus reward, that is, the higher the risk the greater the reward. Our fundamental objective is to maximize the certificate holder's value, but this must be carried out in a clearly articulated risk tolerance framework.





FDMF is exposed to a variety of risks including credit, liquidity, interest rate, market risk and operational risk.

Our risk management policies and procedures ensure that risks are effectively identified, evaluated, monitored and managed. Risk management is a dynamic function and management must continuously monitor its internal risk procedures and practices in order to reduce earnings variability.

The Board has formed the following committees to mange the various types of risks the Bank is exposed to:

- Board's Audit Committee
- Investment Committee

#### Statement of Ethics and Business Practices.

The Board of Directors of the Management Company has adopted a statement of ethics and business practices. All employees are informed of this statement and are required to observe these rules of conduct in relation to business and regulations.

#### Information Technology

The IT department has been an integral department of the organization. A cutting-edge computerized environment and efficient utilization of information technology has been the hallmark of your company's policy.

DCM continuously invests in technology to improve internal decision-making operational efficiencies and the quality of service to customers.

The IT function besides creating an efficient IT environment in the organization also keeps abreast with the latest trends in information technology. In addition, the company continues to implement initiatives to reduce the usage of paper through the utilization of information technology as part of the company's long tenure objective to strive towards a paperless environment.

The Fund is also constantly upgrading its website www.firstdawood.com/dcm, which provides corporate product information.

#### Pattern of Certificate Holders as on June 30, 2010

The pattern of certificate holders as on June 30, 2010 along with disclosure as required under the Code of Corporate Governance is annexed.



#### **Key Financial Highlights**

Key financial highlights are summarized and annexed to these financial statements.

#### Acknowledgement

The Directors wish to express their gratitude to the Securities & Exchange Commission of Pakistan and other regulatory bodies for their valuable support, assistance and guidance during these times of recovery. The Board also thanks the employees of the Asset Management Company and CDC for their dedication and hard work and the unit holders for their confidence in the Management.

For and on behalf of the Board,

Karachi Date: October 04, 2010 Feroze Sayeed-ud-Deane Chairman





#### **REPORT OF THE FUND MANAGER FOR THE YEAR ENDED 30 JUNE 2010**

#### Fund Objective

First Dawood Mutual Fund's (FDMF) objective is to provide investors the opportunity to earn income and long term capital growth through balanced investments in equity, fixed income and money markets.

The funds has invested in long tem equities for profit maximization and for risk minimization, a portion is invested in bank deposits, short term money market instruments.

#### **Fund Performance**

As at June 30, 2010, net assets were Rs. 484.68 million as compared to Rs. 520.98 million as at June 30, 2009. Total operating income for the year was Rs. 57.22 million as opposed to loss of Rs. 76.82 million for the same period last year. Unrealized loss on revaluation of investments reduced to Rs. 74.38 million from 122.10 million last year. Total expenses were 19.15 million as compared to Rs. 20.95 million last year.

The net loss for the financial year 2009-10 was Rs. 36.31 million as compared to Rs. 219.87 million, showed a positive trend of 83.49% from the same period last year. The loss is mainly derived from Equity and debt Prices decline. During the year the fund incurred capital gain of Rs.10.14 million, while unrealized loss on revaluation of investments was Rs. 74.37 million. Major component of unrealized loss was non-performing of debt securities of Rs. 46.60 million. The Net Asset Value was Rs. 8.35 as at June 30, 2010.

At the close of FY2010 FDMF posted a negative return of 6.91% as opposed to 24.07% increase in its hybrid benchmark (50% KSE-100 Index and 50% Average 6 Months KIBOR). The major reasons of this underperformance are downward revaluation of debt securities, provisions on defaulted scripts and illiquid capital markets.

FDMF is a balanced fund which has a balanced exposure of equity and debt in capital markets. Fund shown a tremendous growth in the first quarter of the FY10 but remained under pressure afterwards due to stock market slow down, debt market crisis, monetary policy uncertainty and NRO issues.

On the debt side, due to illiquid market conditions and inability of the debt issuers, fund took provisions on non-performing scripts during Jan-Mar 2010. However, at the close of the year, one of the defaulted scripts, Kohat Cement Company Limited Sukuk, paid its due obligation and qualified as a performing script. FDMF reversed the provision on KCCL Sukuk which resulted in the increase in Net Assets at the closing of the fiscal year with reduced losses.

#### Investing Activities/Strategy

The investment strategy devised for the Fund seeks to provide investors with balanced exposure to equity securities, debt securities and short-term placements. The Fund's strategy aims to not only preserve investors' capital but also to maximize the value of their investments while providing a stable stream of income.

The portfolio management team selects investments using various analytical disciplines such as top-down fundamental research and quantitative screens in the light of country's macro indicators. In particular, the team seeks to include in its portfolios fundamentally strong sectors and companies, while dynamically rebalancing portfolios to benefit from predicted macro trends. Investments are diversified across a mix of sectors and investors are offered an optimized risk/ return profile.

Break-up of total assets of the Fund as at June 30, 2010 is follows:







#### Sector wise distribution of the Fund

On June 30, 2010, the Fund has made equity investments of Rs. 230.26 million mostly in strong dividend payout and blue chip scripts representing 47.51% of the total assets. Major emphasis in building the portfolio was to accumulate those scripts which are under-priced and have huge growth potentials. Major sector-wise weightages of the portfolio are:



The Fund has debt investments of Rs. 183.07 million which is 37.56% of the total assets. Due to illiquid market conditions and defaults of the issuers, Fund took provisions on the non performing scripts which decreased its net assets. Coupled with the non-availability of the active secondary markets for the scripts, fund maintained the holdings in these scripts with a view of recovering in long run.

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#### Major Strategies and Policies Employed During the Year 2009-10

On the basis of our objectives of long term value investing, the Fund mostly adopted criteria to take new exposures in sectors/stocks that offered positive fundamentals and technical signals and reduced exposure from those sectors/stocks where fundamentals and technical became negative. Sector wise details of major strategies and policies employed are as under:

- \* Oil & Gas: Exposure in the OGDC, POL and PPL were completely offloaded as OGDC become overvalued. Fund also realized the profit in POL and PPL. Within this sector, OGDC (25% weight of sector in the KSE-100) was the star performer rising 80.18%. Exposure in Shell and NRL were further enhanced.
- \* Chemicals: Exposure in Engro and FFC were reduced realizing profits and adding ICI to the portfolio.
- \* Food Producers: Average sector exposure was 4.69% comprising mainly Nestle. Stock price increased over 25% in April 2010 led to increased exposure. The Fund realized capital gains of Rs. 4.5 million in Nestle during the fourth quarter, resulted in reduction of exposure of Nestle to 0.50% at the close of the year. As at June 30, 2010, overall sector exposure remained at 1.61%.

#### **Economic & Market Outlook**

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During the period under review the economy of Pakistan has stabilized. The Pakistan rupee parity and interest rates have been range bound. GDP has recorded a growth of 4.1%. Current account deficit has reduced. Export and remittances have recorded good growth and imports have declined. However, Water and Power shortages have been the biggest negative issues and are likely to affect our future growth in GDP and other economic indicators. The government has not been able to resolve the issue of circular debt among the energy sector companies. Despite these constraints profitability in various sectors of the economy has improved. Agricultural, Energy, Textile, Spinning, Sugar, Fertilizers, Automobile and retail have been the good performers.

During the Year under review, the stock market has recorded an appreciation of 35.74%. KSE 100 index closed at 9,722 at end of the period under review with low of 7,162 points and high of 10,677 points. The KSE market capitalization increased to Rs. 2,728 billion from Rs. 2,125 billion at the beginning of the year.



#### Stock Market Review

Stock Markets during the FY10 showed a considerable recovery and KSE-100 Index posted a healthy return of 35.74% as compared to the decline of 41.72% last year. Investor's confidence has improved as compared to FY09 because of stability in economic indicators. This was particularly due to the foreign investors who were attracted by cheap valuation in the market. The passing year had also witnessed few new subscriptions in chemical, textile and fertilizer sectors.

Foreign portfolio investment increased to US\$ 569 million in FY10. Foreign participation was mainly determined by attractive valuation of the market as compared to the regional markets. On the other side mainly due skewed towards index heavy weight. Out of the major sectors listed on KSE, Oil & Gas, chemical sector (particularly fertilizers stock) and auto stocks outperformed the market while cement, refineries and insurance sector were underperformed. OGDC the largest Oil and Gas Exploration Company and MCB largest private sector bank contributed 52% of the index gain (OGDC 45% & MCB 7.0%).

Average daily market volume during the year was 161 million shares (Rs. 6.97 billion) as compared to 105.6 million (Rs. 4.43billion) last year which showed an improvement of 52% on a YoY basis.

After the announcement of the Capital Gain Tax, investors took the cautious approach initially due to the lack of clarity in the modalities of CGT and volumes slowed down in the market. However, towards the end of the year, volumes improved in expectation of the introduction of leveraged product in the market.

#### **Monetary Sector**

The SBP took a cut in interest rate by 50bps to 12.50% in November 2009 after peaking in November 2008. SBP took this step in the consequence of declining CPI in the country thus resulted in overall decline in the interest rates till March 2010. Due to inflationary pressure in the following months coupled with rising twin deficits, SBP again raised the interest rate by 50bps in its July 2010 monetary policy.

In light of the increased government borrowings from SBP and increasing twin deficits, a further cut in the upcoming policies is not expected. T-Bill rates are expected to remain on the higher side with the government continuously relying on T-bills to meet its budget deficit.

#### **Fiscal Sector**

The total tax collection for the period was approximately 1328 billion against the targeted figure of 1380 billion. Pakistan is currently witnessing a huge public debt with increasing public sector expenditure for infrastructure development and mainly due to the war on terror. The government has planned to recover this fiscal deficit by induction of VAT and CGT from FY2011.

Pakistan's fiscal deficit which was 5.8% of the GDP in FY2010 and government's greater reliance on central bank's borrowing remained the major concerns for international donor agencies including IMF and World Bank.

#### Inflation

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CPI Inflation has recorded a 12.3% YoY with food inflation of 12.5% and non-food inflation at 12%. This inflationary pressure seems to continue due to prevailing Political, Law and Order and economic conditions of the country. Also the flood disasters coupled with war against terror across the country will contribute in majority towards this factor.



#### **Debt Market Review**

Debt market remained under pressure throughout the FY10. Downgrading and downward valuation of major debt scripts at MUFAP coupled with defaults of major investee companies led towards negative market sentiments. Also the pressure selling of debt scripts by mutual funds to meet liquidity requirements joined the party. These issues hampered the secondary market led towards the shaky investors' confidence on the mutual funds industry.

#### **New Developments**

Bond Automated Trading system (BATS) was introduced and trading was started at KSE BATS from November 2009, major participants are still of the opinion that still strong regulatory framework is required for the success of this system.

#### **Factors Which Effect the Market**

The bearish trend was witnessed during the first quarter of the year however adverse political and law and order conditions, uncertainty about discount rate and latency in IMF Tranche deteriorated the confidence and investors side lined from the market. But again situation calm down and volumes increased in the second half and KSE-100 Index crossed the psychological barrier of 10,000 points. However, volumes shrunk in June due to levy of CGT but regained its momentum at the close of the year in expectation of the leveraged product in the market.

#### Inflow & Outflow from Foreign Portfolio Investment

Foreign portfolio investment increased to US\$ 569 million in FY10 opposed to a huge outflow of US\$ 445 million a year ago. Foreign participation was mainly determined by attractive valuation of the market as compared to the regional markets and also by the inclusion of Pakistan in MSCI Frontier Market Index. On the other side mainly due to titled towards index heavy weight OGDC.

#### **Floods Devastations**

Historic floods in the Indus River resulting from monsoon rains have caused widespread damage to the economy. The scale of the devastation caused by the floods is staggering. Nearly 20mn people have been displaced, making this one of the worst natural disasters in history. Nearly 1.25mn houses have been completely destroyed, leaving most of the affected households without shelter.

We now expect a significant slowdown in GDP growth in FY11 (ends June 2011) and lower our growth forecast to 2.5%; this would follow growth of 4.1% in FY10. We also now expect FY11 inflation to jump sharply to 15%, depending on the extent of the damage and the measures taken by the government to reconstruct and rebuild the affected areas.

#### **Challenges Ahead:**

Now it is the biggest challenge for the government and private sector to rebuild the entire infrastructure from scratch. The rebuilding and resettlement requires huge funds which will be fulfilled through foreign aid and more loans. It will increase the tax burdens on the rest causing inflation to rise sharply.

#### **Future Outlook**

The year is started unfortunately on a disastrous note of historic flood devastations across the country. We now expect a significant slowdown in GDP growth in FY11 (ends June 2011). We also now expect FY11 inflation to jump sharply to 15%, depending on the extent of the damage and the measures taken by the government to reconstruct and rebuild the affected areas.





## TRUSTEE REPORT TO THE CERTIFICATE HOLDERS

## FIRST DAWOOD MUTUAL FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

The First Dawood Mutual Fund (the Fund), a closed-end scheme was established under a trust deed dated December 08, 2004, executed between Dawood Capital Management Limited, as the Management Company and Central Depository Company of Pakistan Limited, as the Trustee.

In our opinion, the Management Company has in all material respects managed the Fund during the year ended June 30, 2010 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the management company under the constitutive documents of the Fund; and
- (ii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

**Muhammad Hanif Jakhura** Chief Executive Officer Central Depository Company of Pakistan Limited

Karachi: October 29, 2010



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2010.

This Statement is being presented to comply with the Code of Corporate Governance (the "Code") contained in Regulation No.35 of listing regulations of Karachi Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed Company is managed in compliance with the best practices of corporate governance.

Dawood Capital Management Limited (the Company), the management company of **First Dawood Mutual Fund** (the Fund) has applied with the principles contained in the Code in the following manner:

- 1) The Company encourages representation of non-executive directors on its Board of Directors. The Board has one executive director.
- 2) The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3) All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4) A casual vacancy occurred in the Board was filled up by the directors in accordance with prescribed requirements.
- 5) The Company has prepared a "Statement of Ethics and Business Practices", which has been signed by all the directors and employees of the Company.
- 6) The Board of Directors has adopted a vision / mission statement and all the overall corporate strategy of the Company and has also formulated significant policies as mentioned in the Code. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions, including determination of remuneration and terms and conditions of Chief Executive Officer have been taken by the Board.
- 8) The meetings of the Board were presided over by the Chairman. The Board met at least once in every quarter during the year. Written notices of the meetings of the Board of Directors, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9) The Company arranged an orientation course for its directors during the year to apprise them of their roles and responsibilities.
- 10) No new appointment of CFO, Company Secretary or Head of Internal Audit has been made during the year.
- 11) The directors' report has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12) The financial statements of the Fund were duly endorsed by the CEO and CFO before approval of the Board.





- 13) The directors, CEO and Executives do not hold any interest in the shares of the Company other than those disclosed in the pattern of shareholding.
- 14) The Company has complied with all the corporate and financial reporting requirements of the Code with respect to the Company.
- 15) The Board has formed an Audit Committee. It comprises 3 members, where all the members are Non-Executive Directors including the chairman of the committee.
- 16) The meetings of the Audit Committee (AC) were held at least once every quarter prior to approval of interim and annual results of the Company and as required by the Code. The terms of reference of the (AC) have been formed and advised to the AC for compliance.
- 17) The Board has outsourced its Internal Audit function to M/s. Riaz Ahmed & Company, Chartered Accountants, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company and their representatives are involved in the internal audit function on a full time basis.
- 18) The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 19) The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20) The related party transactions and pricing methods have been placed before the audit committee and approved by the board of directors with necessary justification for terms and pricing methods for transactions that were made on terms equivalent to those that prevail in the arm's length transactions.
- 21) We confirm that all other material principles contained in the Code have been complied with.

On Behalf of the Board of Directors Dawood Capital Management Limited

Karachi Date: October 04, 2010

Tara Uzra Dawood Chief Executive Officer

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BDO Ebrahim & Co. Chartered Accountants 
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## AUDITOR'S REVIEW REPORT TO THE CERTIFICATE HOLDERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Dawood Capital Management Limited, the Investment Advisor of First Dawood Mutual Fund to comply with the Listing Regulation No. 37 (Chapter XI) of the Karachi Stock Exchange (Guarantee) Limited where the Fund is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Investment Advisor of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Investment Advisor's personnel and review of various documents prepared by the Investment Advisor to comply with the code.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, Sub-regulation (xiii) of Listing Regulation 37 notified by The Karachi Stock Exchange (Guarantee) Limited vide Circular KSE/-269 dated January 19, 2009 requires the company to place before the board of directors for their consideration and approval, related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Fund's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the year ended June 30, 2010.

#### KARACHI

DATED: October 04, 2010

CHARTERED ACCOUNTANT Engagement Partner: Zulfikar Ali Causer

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<u>BDO</u>

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## INDEPENDENT AUDITOR'S REPORT TO THE CERTIFICATE HOLDERS

We have audited the accompanying financial statements of First Dawood Mutual Fund ("the Fund"), which comprise of the statement of assets and liabilities as at June 30, 2010 and the income statement, statement of comprehensive income, distribution statement, cash flow statement and statement of movement in equity and reserves for the year then ended, and summary of significant accounting policies and other explanatory notes.

#### Investment Advisor's Responsibility for the Financial Statements

Investment advisor (Dawood Capital Management Limited) of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and approved accounting standards as applicable in Pakistan. This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, either due to fraud or error. In making those risk assessments, the auditor consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at June 30, 2010 and of its financial performance, cash flows and transactions for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

#### **Other Matters**

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Trust Deed, NBFC Rules and NBFC Regulations.

KARACHI DATED: October 04, 2010

CHARTERED ACCOUNTANTS Engagement Partner: Zulfikar Ali Causer





# STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2010

AS AT JUNE 30, 2010			
		2010	2009
	Note	Rupees	Rupees
ASSETS			
Bank Balances	4	57,810,740	25,610,274
Investments	5	413,327,403	473,075,953
Advances, Deposits and Other Receivables	6	16,215,429	26,413,094
Total Assets	L	487,353,572	525,099,321
LIABILITIES			
Remuneration Payable to Investment Advisor	7 [	768,377	1,288,756
Remuneration Payable to Trustee	8	67,902	73,423
Annual Fee Payable to SECP	9	444,927	532,692
Preliminary Expenses Payable to Investment Advisor	10	-	1,000,000
Creditors, Accrued and Other Liabilities	11	1,110,927	877,036
Dividend Payable	12	282,450	343,014
Total Liabilities	-	2,674,583	4,114,921
Net Assets		484,678,989	520,984,400
Certificate Holders' Equity			
Issued, Subscribed and Paid-Up Capital	13	580,750,000	580,750,000
Unappropriated Losses		(96,071,011)	(59,765,600)
Contingencies and Commitments	14	-	-
		484,678,989	520,984,400
Number of Certificates		58,075,000	58,075,000
Net Asset Value Per Certificate (Face Value per Certificate F	Rs.10/-)	8.35	8.97

The annexed notes from 1 to 30 form an integral part of these financial statements.

# For and on behalf of Dawood Capital Management Limited (Investment Advisor)

**Chief Executive Officer** 

Director





# INCOME STATEMENT FOR THE YEAR ENDED JUNE 30, 2010

	Note	2010	2009
		Rupees	Rupees
INCOME			
Capital Gain/(Loss) on Sale of Investment		10,144,199	(127,934,501)
Profit on Term Finance Certificates/Sukuks		32,095,559	30,857,073
Income from Placements		-	6,447,287
Dividend Income		11,923,878	11,167,279
Profit on Bank Balances		3,052,166	2,646,330
		57,215,802	(76,816,532)
Unrealized Loss on Revaluation of Investments			
at Fair Value through Profit or Loss	15	(74,374,487)	(122,098,024)
		(17,158,685)	(198,914,556)
EXPENSES			
Remuneration of Investment Advisor		13,613,215	17,388,885
Remuneration of Trustee		890,357	938,633
Annual Fee of SECP		444,927	532,692
Brokerage and Settlement Charges		3,198,329	1,415,254
Auditors' Remuneration	16	202,000	199,000
Fee and Subscription		696,467	394,390
Bank Charges		25,447	9,572
Printing Charges		75,984	74,900
		19,146,726	20,953,326
Net Loss for the Year		(36,305,411)	(219,867,882)
Loss Per Certificate	17	(0.63)	(3.79)

The annexed notes 1 to 30 form an integral part of these financial statements.

# For and on behalf of Dawood Capital Management Limited (Investment Advisor)

**Chief Executive Officer** 

Director





# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2010

	2010	2009	
	Rupees	Rupees	
Loss for the year	(36,305,411)	(219,867,882)	
Other Comprehensive Income	-	-	
Total Comprehensive Loss for the Year	(36,305,411)	(219,867,882)	

The annexed notes 1 to 30 form an integral part of these financial statements.

For and on behalf of Dawood Capital Management Limited (Investment Advisor)

**Chief Executive Officer** 

Director





# DISTRIBUTION STATEMENT FOR THE YEAR ENDED JUNE 30, 2010

	2010 Rupees	2009 Rupees
Unappropriated (Loss)/Income Brought Forward [includes unrealised loss on investments of Rs. 120,568,102		
(2009: Rs. 695,122)]	(59,765,600)	171,717,282
Comprehensive Loss for the Year	(36,305,411)	(219,867,882)
Cash Dividend Distribution at the rate of Rs. Nil (2009: Rs. 0.20		
Per Certificate declared on 25 September 2008).	-	(11,615,000)
Unappropriated Loss Carried Forward [includes unrealised loss on investments of Rs. 172,654.094		
(2009: Rs.120,568,102)]	(96,071,011)	(59,765,600)

The annexed notes 1 to 30 form an integral part of these financial statements.

For and on behalf of Dawood Capital Management Limited (Investment Advisor)

**Chief Executive Officer** 

Director





# STATEMENT OF MOVEMENT IN EQUITY AND RESERVES FOR THE YEAR ENDED JUNE 30, 2010

	2010	2009
	Rupees	Rupees
Net Asset Value Per Certificate at the Beginning of the Year	8.97	12.75
Capital Gain/(Loss) on Sale of Securities	0.18	(2.20)
Profit on Term Finance Certificates/Sukuks	0.55	0.53
Income from Placements	-	0.11
Dividend Income	0.21	0.19
Profit on Bank Balances	0.05	0.05
Other Net Operating Expenses	(0.33)	(0.36)
	9.63	11.07
Unrealized Loss on Revaluation of Investments		
Classified as Financial Assets at Fair Value through		
Profit or Loss	(1.28)	(2.10)
Net Asset Value Per Certificate at the End of the Year	8.35	8.97

The annexed notes 1 to 30 form an integral part of these financial statements.

For and on behalf of Dawood Capital Management Limited (Investment Advisor)

**Chief Executive Officer** 

Director





# CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2010

	2010 Rupees	2009 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES Net Loss for the Year	(36,305,411)	(219,867,882)
Adjustments:		
Profit on Term Finance Certificates/Sukuks	(32,095,559)	(30,857,073)
Income on Placements	-	(6,447,287)
Dividend Income	(11,923,878)	(11,167,279)
Profit on Bank Balances	(3,052,166)	(2,646,330)
Adjustments for Non-Cash Items		
Unrealized Loss on Revaluation of Investments classified	<b>FA 2FA 49F</b>	100 000 004
as Financial Assets at Fair Value through Profit or Loss	74,374,487	122,098,024
Loss before Working Capital Changes	(9,002,527)	(148,887,827)
Increase/(Decrease) in Assets		
Investments	(14,625,937)	88,843,082
Placements	-	25,000,000
Other Receivables	8,852,286	(3,137,677)
	(5,773,651)	110,705,405
(Decrease)/Increase in Liabilities		
Remuneration of Investment Advisor	(520,379)	(540,897)
Remuneration of Trustee	(5,521)	(14,303)
Annual Fee of SECP	(87,765)	(271,163)
Preliminary Expenses Payable	(1,000,000)	(1,000,000)
Creditors, Accrued and Other Liabilities	233,891	(154,387)
	(1,379,774)	(1,980,750)
Cash used in Operations	(16,155,952)	(40,163,172)
Dividend Paid	(60,564)	(12,108,882)
Profit Received on Term Finance Certificates/Sukuks	33,533,527	23,607,952
Income Received on Placements	-	6,454,871
Dividend Income Received Profit Received on Bank Balances	11,825,441	10,984,061
Net Cash Inflow/(Outflow) from Operating Activities	<u>3,058,014</u> 32,200,466	$\frac{1,540,928}{(9,684,242)}$
Net Increase/(Decrease) in Cash and Cash Equivalents	32,200,400	(9,684,242) (9,684,242)
Cash and Cash Equivalents at Beginning of the Year	25,610,274	35,294,516
Cash and Cash Equivalents at End of the Year	57,810,740	25,610,274
Cush and Cush Equivalents at End of the Teat		23,010,274

The annexed notes 1 to 30 form an integral part of these financial statements.

#### For and on behalf of Dawood Capital Management Limited (Investment Advisor)



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Director



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2010

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

First Dawood Mutual Fund (FDMF) was established under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). Formation of FDMF as closed end fund was authorized by Securities and Exchange Commission of Pakistan (SECP) on 28 January 2005. It has been established under Trust Deed, dated 08 December 2004, between Dawood Capital Management Limited as the Investment Advisor, a listed Company incorporated under the Companies Ordinance, 1984 with registered office at 1500-A, Saima Trade Towers, I.I.Chundrigar Road, Karachi, Pakistan and Central Depository Company of Pakistan Limited, as the Trustee, a public limited company incorporated under the Companies Ordinance, 1984 duly approved by SECP. FDMF is listed on Karachi Stock Exchange. The certificates of FDMF were offered for public subscription from March 21, 2005 to March 22, 2005. FDMF started investing activities from February 25, 2005.

The policy of the fund (FDMF) is to invest in a mix of traded securities covering debt, equity, money market transactions (such as financing arrangements under Continuous Funding System and interbank placements, etc.).

Title to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as a trustee of the Fund.

Asset Manager Rating (AMR) of 'AM 4+' has been assigned to the Management Company and 2 Star rating has been assigned to the Fund by Pakistan Credit Rating Agency Limited.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These financial statements have been prepared in accordance with the requirements of the Non Banking Finance Companies and Notified Entities Regulations, 2008 (the Regulation), NBFC Rules, the Trust Deed, the Companies Ordinance, 1984, directives issued by the Securities and Exchange Commission of Pakistan (SECP) and approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Trust Deed, the NBFC Rules, the Regulations, the Ordinance or directives issued by SECP differ with the requirements of these standards, the requirements of the Trust Deed, the requirements of the Securities and the said directives take precedence.





#### 2.2 Change in Accounting Policy

IAS 1 (Revised), 'Presentation of financial statements' becomes applicable for the current financial year for the first time. The revised standard prohibits the presentation of items of income and expenses (that is, "non-owner changes in equity") in the statement of changes in equity, requiring "non-owner changes in equity" to be presented separately from owner changes in equity.

All "non-owner changes in equity" are required to be shown separately in performance statement. Companies can choose whether to present one performance statement (the statement of comprehensive income) or two statements (profit and loss account and statement of comprehensive income).

The Fund has preferred to present two statements; a profit and loss account and a statement of comprehensive income. These financial statements have been prepared under revised disclosure requirements.

#### Initial Application of a Standard or and Interpretation

The following standards, amendments and interpretations become effective during the current year.

Revised IFRS 3 Business Combinations (applicable for annual periods beginning on or after 1 July 2009) broadens among other things the definition of business resulting in more acquisitions being treated as business combinations, contingent consideration to be measured at fair value, transaction costs other than share and debt issue costs to be expensed, any pre-existing interest in an acquiree to be measured at fair value, with the related gain or loss recognised in profit or loss and any non-controlling (minority) interest to be measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of an acquiree, on a transaction-by- transaction basis. The application of this standard did not have an effect on the Fund's financial statements.

Amended IAS 27 Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July 2009) requires accounting for changes in ownership interest by the group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the group loses control of subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in the profit or loss. The application of the standard did not have an effect on the Fund's financial statements.

IFRIC 15- Agreement for the Construction of Real Estate (effective for annual periods beginning on or after July 1, 2009) clarifies the recognition of revenue by real estate developers for sale of units, such as apartments or houses, 'off-plan', that is, before construction is complete. The amendment is not relevant to the Fund's operations.





Amendments to IAS 39 Financial Instruments: Recognition and Measurement – Eligible Hedged Items (effective for annual periods beginning on or after 1 July 2009) clarifies the application of existing principles that determine whether specific risks or portions of cash flows are eligible for designation in a hedging relationship. The amendment did not have an effect on the Fund's financial statements.

IFRIC - 17 Distributions of Non-cash Assets to Owners (effective for annual periods beginning on or after 1 July 2009) states that when a Fund distributes non cash assets to its shareholders as dividend, the liability for the dividend is measured at fair value. If there are subsequent changes in the fair value before the liability is discharged, this is recognised in equity.

When the non cash asset is distributed, the difference between the carrying amount and fair value is recognised in the income statement. As the Fund does not distribute non-cash assets to its shareholders, this interpretation has no impact on the Fund's financial statements.

The other new standards, amendments and interpretations that are mandatory for accounting period beginning on or after July 1, 2009 are considered not to be relevant or to have any significant effect on Fund's financial reporting and operations.

#### Standards, Interpretations and Amendments not yet Effective:

The following standards, interpretations and amendments of approved accounting standards are effective for accounting periods beginning from the date specified below. These standards are either not relevant to the Fund's operations or are not expected to have significant impact of the Fund's financial statements other than increase in disclosures in certain cases:

Amendment to IFRS 2 – Share-based Payment – Group Cash-settled Share-based Payment Transactions (effective for annual periods beginning on or after 1 January 2010). Currently effective IFRSs require attribution of group share-based payment transactions only if they are equity-settled. The amendments resolve diversity in practice regarding attribution of cash-settled share-based payment transactions and require an entity receiving goods or services in either an equity-settled or a cash-settled payment transaction to account for the transaction in its separate or individual financial statements.

Amendment to IAS 32 Financial Instruments: Presentation – Classification of Rights Issues (effective for annual periods beginning on or after 1 February 2010). The IASB amended IAS 32 to allow rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. This interpretation has no impact on the Fund's financial statements.





IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (effective for annual periods beginning on or after 1 July 2010). This interpretation provides guidance on the accounting for debt for equity swaps. This interpretation has no impact on the Fund's financial statements.

IAS 24 Related Party Disclosures (revised 2009) – effective for annual periods beginning on or after 1 January 2011. The revision amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. The amendment would result in certain changes in disclosures.

Amendments to IFRIC 14 IAS 19 – The Limit on a Defined Benefit Assets, Minimum Funding Requirements and their Interaction (effective for annual periods beginning on or after 1 January 2011). These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement. These amendments result in prepayments of contributions in certain circumstances being recognised as an asset rather than an expense. This amendment is not likely to have any impact on the Fund's financial statements.

Improvements to IFRSs 2008 – Amendments to IFRS 5 Non-current Assets Held for Sale and Discontinued Operations – (effective for annual periods beginning on or after 1 July 2009). The amendments specify that if an entity is committed to a plan to sell a subsidiary, then it would classify all of that subsidiary's assets and liabilities as held for sale if criteria in IFRS 5 are met. This applies regardless of the entity retaining an interest (other than control) in the subsidiary; and disclosures for discontinued operations are required by the parent when a subsidiary meets the definition of a discontinued operation. This amendment is not likely to have any impact on the Fund's financial statements.

In addition to the above, amendments to various accounting standards have also been issued by the IASB as a result of its annual improvement project. Such improvements are generally effective for accounting periods beginning on or after January 1, 2010. The Fund's management expects that such improvements to the standards will not have any material impact on the Fund's financial statements.

#### 2.3 Basis of Measurement

These financial statements have been prepared under the historical cost convention, except that certain financial assets have been valued at fair value in accordance with the valuation basis specified in the relevant International Accounting Standards (IAS) applicable to these assets and the requirements of NBFC Rules & Regulations.

#### 2.4 Functional and Presentation Currency

These financial statements are presented in Pak Rupees which is the functional and presentation currency of the Fund and rounded to the nearest rupee.





#### 2.5 Estimates and Judgments

The preparation of financial statements in conformity with approved accounting standards as applicable in Pakistan requires management to make judgments, estimates and assumptions that affect the application of policies and reported amount of assets and liabilities, income and expenses.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have most significant effect on the amount recognised in the financial statements are given in note 22 to these financial statements.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### 3.1 Investments

All investments are initially recognized at fair value, being the cost of the consideration given including transaction costs associated with the investment, except in case of financial assets at fair value through profit or loss, in which case the transaction costs are charged off to the profit and loss account.

All purchases and sales of securities that requires delivery within the time frame established by regulation or market convention such as 'T+2' purchases and sales are recognized at the trade date. Trade date is the date on which the Fund commits to purchase or sell the assets.

The Investment Advisor determines appropriate classification of the Fund's investments in accordance with the requirements of IAS 39: 'Financial Instruments: Recognition and Measurement', at the time of purchases.

The Fund classifies its investments in the following categories:

#### Financial Assets at Fair value through Profit or Loss

This category has two sub-categories, namely; financial instruments held for trading, and those designated at fair value through profit or loss at inception.





- Investments which are acquired principally for the purposes of generating profit from short term fluctuation in price or are part of the portfolio in which there is recent actual pattern of short term profit taking are classified as held for trading.
- Investments designated at fair value through profit or loss upon initial recognition include those that are not held for trading purposes and which may be sold.

After initial recognition, the above investments, are remeasured at fair value determined with reference to the rates prevailing in the relevant stock exchanges, where applicable. Gains or losses on investments on remeasurement of these investments are recognized in Income Statement.

#### Available for Sale

Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in prices, are classified as 'Available for Sale'. Subsequent to initial measurement, 'Available for Sale' investments are remeasured to fair value. Net gains and losses arising on changes in fair values of these investments are taken to equity.

#### 3.2 Derivatives

Derivative instruments held by the Fund generally comprise of futures contracts in the capital market. Derivatives are initially recognized at fair value on the date the derivative contract is entered into and are subsequently remeasured at their fair value which is the quoted price. Derivatives with positive market values (unrealized gains) are included in assets and derivatives with negative market values (unrealized losses) are included in liabilities in the statement of assets and liabilities. The resultant gains and losses are included in the income statement.

Derivative financial instruments entered into by the Fund do not meet the hedging criteria as defined by International Accounting Standard - 39: Recognition and Measurement of Financial Instruments (IAS - 39), consequently all derivatives are classified as held for trading and hedge accounting is not used by the Fund.

#### 3.3 Securities under Repurchase/Resale Agreements

Transaction of purchase under resale (reverse-repo) of marketable and government securities, including the securities purchased under the continuous funding system, are entered into at contracted rates for specified periods of time. Securities purchased with a corresponding commitment to resell at a specified future date (reverse-repo) are not recognized in the statement of assets and liabilities. Amounts paid under these agreements are recognized as receivable in respect of reverse repurchase transactions/against continuous funding system. The difference between purchase and resale price is treated as income from reverse repurchase transactions/continuous funding system and accrued over the life of the agreement.

All reverse repo/continuous funding system transactions are accounted for on the settlement date.





#### 3.4 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income of that year, as reduced by capital gains, whether realized or unrealized, is distributed amongst its certificate holders.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax assets on unutilized tax losses to the extent that these will be available for set off against future taxable profits.

However, the Fund intends to continue availing the tax exemption in future years by distributing at least ninety percent of its accounting income for the year as reduced by the capital gains, whether realized or unrealized, to its certificate holders every year. Accordingly, no tax liability or deferred tax has been recognized in these financial statements.

#### 3.5 Revenue Recognition

Gains/(losses) arising on sale of investments are included in the Income Statement on the date at which the transaction takes place.

Unrealized capital gain/(losses) arising on the revaluation of securities classified as financial assets at fair value through profit or loss are included in the income statement in the year in which they arise.

Dividend income is recognized when the right to receive the dividend is established.

Income on continuous funding system transactions, term finance certificates and bank deposits are recognized using effective yield method on a time proportionate basis.

#### 3.6 Expenses

All expenses including investment advisor fee and trustee fee are recognized in the income statement on an accrual basis.

#### 3.7 Impairment

The carrying amount of the Fund's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds it recoverable amount. Impairment losses are recognized in the Income Statement.

#### 3.8 Provisions

Provisions are recognized in the balance sheet when the Fund has a legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and reliable estimate of the amount of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.





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#### 3.9 Financial Instruments

All the financial assets and liabilities are recognized at the time when the Fund becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are initially measured at fair value and are subsequently remeasured at fair value or amortized costs as the case may be. The Fund derecognizes the financial assets and financial liabilities when it ceases to be a party to such contractual provisions of the instruments. Any gain or loss on derecognition of financial assets and financial liabilities is taken to income directly.

#### 3.10 Offsetting of Financial Instruments

Financial assets and liabilities are offset and the net amount reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognized amount and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### 3.11 Cash and cash Equivalents

Cash and cash equivalents comprise of bank balances including term deposits.

#### 3.12 Other Assets

Other assets are stated at cost less impairment losses, if any.

#### 3.13 Earnings per Certificate

Earnings per certificate is calculated by dividing the profit after tax for the year by the weighted average number of certificates outstanding during the year.

#### 3.14 Dividend Distributions and Appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

		Note	2010 Rupees	2009 Rupees
4.	BANK BALANCES			
	Profit and Loss Sharing Account Current Accounts	4.1	57,785,902 24,838	25,577,136 33,138
			57,810,740	25,610,274

4.1 This carries markup at rates ranging from 4.75% to 10.75% per annum (2009: 5% to 10% per annum).

#### 5. INVESTMENTS

Financial Assets at Fair Value Through Profit or Loss

#### **Held For Trading**

Listed Marketable Securities	5.1	230,259,713	219,179,081
Term Finance Certificates/Sukuks	5.2	183,067,690	253,896,872
		413 327 403	473 075 953



#### 5.1 Listed Marketable Securities

All shares / certificates have a nominal value of Rs 10 each , unless otherwise stated.

Quoted	Number of Scripts						As at June 30, 2010				Percentage in Relation to			
Sector & Scrips	Opening Balance	Purchased During the Year	Bonus/I	Du	old Clos ring Balai he ear			Market Value	Appreciation/ (Diminution) es	Net Assets of the Fund (with Market Value of Investment)	Paid-Up Capital of Investee Company (with Face Value of Investment)	Total Market Value (Carrying Value of Investment)		
OIL AND GAS								Mupor			,	,		
Attock Refinery Limited Bosicor Pakistan Limited Byco Petroleum Pak Limited Mari Gas Company Limited		419,280 330,599 1,358,300 80,007		419,280 645,099 460,000 70,007	898,3 10,0	)0 1,3	6,027	- 8,965,034 1,293,800	(2,286,205) (102,227)	1.85 0.27	0.23 0.01	- 3.89 0.56		
National Refinery Limited	25,800	68,115		29,114		,	\$5,925	11,848,863	(2,287,062)	2.44	0.08	5.15		
Oil and Gas Development Company Limite Pakistan Oilfields Limited Pakistan Petroleum Limited	41,600	1,313,357 945,360 777,450	- 800	1,322,357 986,960 778,250		- - -	-	-	-	-	-	-		
Pakistan Refinery Limited Pakistan State Oil Company Limited		1,000 320.688	-	1,000 320.688										
Shell Pakistan Limited	28,343	110,120		76,244		19 17,2	)4,436	14,286,105	(2,918,331)	2.95	0.04	6.20		
CHEMICALS Engro Corporation Engro Polymer & Chemicals limited	64,380 60,000	1,317,856 440.000	4,750	1,386,986 240.000		-	-	- 2.610,400	-	0.54	0.04	1.13		
Engro Polymer & Chemicals limited Engro Polymer & Chemicals limited - Right		440,000 64,625		240,000		JU 4,73 -	10,042	2,010,400	(2,186,442)	0.04	0.04	1.15		
Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited ICI Pakistan Limited	92,250	270,000 441,317 206,972	•	165,000 499,255 177,972	105,0 34,3	12 3,8	20,779	2,734,200 3,536,538 3,438,240	(589,206) (284,241) (1,188,871)	0.56 0.73 0.71	0.01 0.01 0.02	1.19 1.54 1.49		
Lotte Pakistan PTA Limited Sitara Peroxide Limited	449,500	160,000 89,987		609,500		- '	-	- 799,085	(654,802)	0.11	0.02	0.35		
FORESTRY AND PAPER Century Paper & Board Mills Limited	94,110	-		94,110				-	-	-	-	-		
CONSTRUCTION AND MATERIALS D.G.Khan Cement Limited D.G.Khan Cement Limited-Right Fauji Cement Company Limited Lucky Cement Company Limited	- - 805,950 -	1,160,418 500 587,893 873,683		1,050,418 500 112,893 831,183	1,280,9	- 50 14,8	5,942	2,598,200 - 5,828,323 2,640,950	(724,818) (9,037,619) (429,483)	0.54 1.20 0.54	0.03 0.18 0.01	1.13 2.53 1.15		
GENERAL Ecopack Limited	1,432,635	10,000		40,298		37 46,74	3,102	3,351,585	(43,391,517)	0.69	6.10	1.46		
Packages Limited Thal Limited Tri-Pack Films Limited	-	7,000 10,800 9,774	- - -	7,000 6,418 9,774	4,3	- 32 4: -	- 87,330 -	416,027	(21,303)	0.09	0.02	0.18		
AUTOMOBILE AND PARTS Indus Motor Company Limited Pak Suzuki Motor Company Limited	-	280 1,050	-	280 1,050		-			-	-	-			
BEVERAGES Muree Brewery Company Limited	31,057	-	3,105		34,1	32 1,7	18,361	2,855,943	1,147,582	0.59	0.24	1.24		
FOOD PRODUCERS Clover Pakistan Limited J.D.W. Sugar Milk Limited Nestle Pakistan Limited Shakar Ganj Milk Limited (R.C.Pref) 8.509 Tandlianwaka Sugar Milk Limited	17,071 109,103 11,700 6 400,000 162,000	7,500 2,917 7,500		14,571 50,315 13,251 - 169,500	66,2 1,3 400,0	38 2,8 36 2,2	52,210 10,248	108,875 4,209,951 2,301,710 1,204,000	(29,727) 1,357,741 101,462 (2,876,000)	0.02 0.87 0.47 0.25	0.03 0.15 0.00 1.16	0.05 1.83 1.00 0.52		





PERSONAL GOODS Azgard Nine Limited Azgard Nine Limited (Pref) 8,95% Colgate Palmolive Limited Nishat Mills Limited Nishat Mills Limited -Right	1,013,863 3,901 -	1,112,389 - 10 1,039,598 388,581	- - 570 -	1,112,389 506,931 4,481 864,641 388,581	506,932 174,957	5,017,866 - 9,658,756	4,967,934 - 7,544,146	(49,932) (2,114,610)	1.02	0.77	2.16
PHARMA AND BIO TECH GlaxoSmithKline Pakistan Limited Otsuka Pakistan Limited	259,557 257,000	4,000 1		4,000	259,557 257,001	28,035,648 10,861,566	21,060,455 8,725,184	(6,975,193) (2,136,382)	4.35 1.80	0.15 2.57	9.15 3.79
FIXED LINE TELECOMMUNICATION Calmate Telips Telecom Limited Pakistan Telecommunication Co. Ltd.	213,221 251,900	2,184,065	-	- 2,034,320	213,221 401,645	12,095,484 8,642,766	- 7,149,281	(12,095,484) (1,493,485)	1.48	0.01	3.10
ELECTRICITY Hub Power Company Limited		25,000		25,000		-					
GAS WATER AND MULTIUTILITIES Sui Northem Gas Pipelines Limited		50,022		50,022							
BANKS Alied Bank Limited Arif Habib Bank Limited Askari Bank Limited Bank Al Habib Limited Bank of Punjab Limited Habib Bank Limited Habib Bank Limited JS Bank Limited NGB Bank Limited National Bank Of Pakistan United Bank Limited NoN LIFE INSURANCE Adamjee Insurance Company Limited Alas Insurance Limited International General Insurance Limited Pakistan Reinsurance Company Limited	190,000 70,075 136,980 - - 416,655 168,000 - 82,000 - - 82,000 - - - - - - - - - - - - - - - - - -	105,650 127,500 158,050 18,000 752,006 161,402 22,500 44,420 203,470 1,522,475 781,175 1,057,090 2,000 718,197	30,496 2,565 69,465  3,118 3,636	105,650 7,000 176,625 27,500 530,000 532,006 126,225 5,001 4,420 203,470 2,550,975 726,876 988,410 14,340 358,897	310,500 51,500 157,976 370,000 220,000 37,742 503,619 208,000 54,299 71,798 106,770 39,999	3,993,802 1,047,946 4,855,675 4,567,052 3,809,957 4,199,953 10,306,934 1,603,084 3,576,603 3,220,164 7,393,559 1,854,784 2,790,311 13,964,295	1,114,695 783,830 4,976,244 3,500,200 2,217,600 3,670,410 12,036,494 584,480 - 3,429,350 2,943,549 5,735,224 1,019,654 1,110,364 - 7,203,702	(2,879,107) (264,116) 120,569 (1,066,852) (1,592,357) (529,543) 1,729,560 (1,018,604) - (147,253) (276,615) (1,658,335) (835,130) (1,658,335) (835,130) (1,6760,593)	0.23 0.16 1.03 0.72 0.46 0.76 2.48 0.12 - 0.71 0.61 1.18 0.21 0.23 - 1.49	0.06 0.01 0.02 0.03 0.04 0.00 0.06 0.00 0.00 0.00 0.00 0.00	0.48 0.34 2.16 1.52 0.96 1.59 5.23 0.25 - 1.49 1.28 2.49 0.44 0.44 0.48 - 3.13
LIFE INSURANCE American Life Insurance Company Limited Beema Pakistan Company Limited New Jubilee Life Insurance Company Limite	35,500	1,799 - 9,000		- - 4,065	1,500,337 35,500 709,935	28,218,717 73,825 20,930,744	24,530,508 - 27,687,465	(3,688,209) (73,825) 6,756,721	5.06 - 5.71	3.00 - 1.13	10.65 - 12.02
FINANCIAL SERVICES Arif Habib Securities Limited Dawood Equities Limited Jahangir Siddiqui & Company Limited	- 691,000 -	1,280,911 7,000 1,770,391		1,280,911 - 1,735,391	- 698,000 35,000	- 14,789,070 645,542	1,326,200 442,400	(13,462,870) (203,142)	0.27 0.09	2.79 0.00	0.58 0.19
EQUITY INVESTMENT INSTRUMENTS B.R.R. Guardian Modaraba	1,141,500	-			1,141,500	8,727,510	1,472,535	(7,254,975)	0.30	1.46	0.64
SOFTWARE AND COMPUTER SERVICES Netsol Technologies Limited	-	136,450	-	136,450							
				=	356,310,511	230,259,713	(126,050,798)	=			36


# 5.2 Term Finance Certificates/Sukuks

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				Numb	per of Certific	ate		As	As at June 30, 2010		
Name of Investee	Note	Profit Mark-up Rate %	As at July 01, 2009	Purchases During	Sales During	Redemptions During the	As at June 30, 2010	Carying Value	Market Value	Application (Diminution)	Mareket Value as Percentage of Net Assets
			.,	the Year	the Year	Year	,		Rupees -		
Grays Leasing Limited		K+2.50%	900				900	650,000	1,218,750	568,750	0.25
Escorts Investments Bank Limited		K+2.50%	1,000				1,000	3,304,291	3,302,489	(1,802)	0.68
Telecard Limited		K+3.75%	3,715				3,715	7,253,943	6,885,862	(368,081)	1.42
Pace Pakistan Limited		K+1.50%	2,000				2,000	8,292,680	9,726,543	1,433,863	2.01
Trust Investment Bank Limited		K+1.85%	5,000				5,000	20,728,278	19,734,509	(993,769)	4.07
Trakker Private Limited		K+3.50%	50				50	1,842,375	1,859,282	16,907	0.38
New Allied Electronics											
Industries Limited	5.2.1	K+2.75%	3,417				3,417	8,067,917	-		0.00
Optimus Limited		K+2.10%	5,000				5,000	23,864,172	24,017,271	153,099	4.96
Avari Hotels Limited		K+3.50%	507				507	2,174,512	2,191,842	17,330	0.45
Kohat Cement (Sukkuk)		K+1.80%	5,000				5,000	18,112,500	18,112,500		3.74
Invest Capital											
Invetment Bank Ltd (Sukkuk)		K+1.90%	5,000				5,000	20,049,694	20,677,690	627,996	4.27
B.R.R Guardian											
Modaraba (Sukkuk)		K+1.30%	5,000				5,000	23,967,750	21,858,625	(2,109,125)	4.51
Amtex Limited (Sukkuk)		K+1.30%	6,000				6,000	21,754,240	23,605,625	1,851,385	4.87
Maple Leaf Cement Limited	5.2.2	K+1.70%	12,110				12,110	54,475,381	6,052,427	(48,422,954)	1.25
Shahmurad Sugar Mills Limited		K+2.25%	30				30	23,201,170	23,824,275	623,105	4.92

237,738,903 183,067,690 (46,603,296)

- 5.2.1 Investment in New Allied Electronics Industries Limited TFCs amounting to Rs. 8,067,917 has been fully provided as per Annexure II of Circular No. 1 of 2009 issued by SECP as these TFCs are classified by MUFAP as non-performing debt securities.
- 5.2.2 The Fund has total investment in Maple Leaf Sukkuk of Rs. 54,475,381. As of the balance sheet date, these Sukkuk are classified by MUFAP as non-performing debt securities. The Fund has provided provision at the rate of 90% of value of investment based on decision of Investment Committee of the Fund on a prudence basis.



6.	ADVANCES, DEPOSITS AND OTHER RECEIVABLES	Note	2010 Rupees	2009 Rupees
	Considered Good			
	Advance Tax		100,178	99,863
	Security Deposits		3,550,000	3,550,000
	Dividend Income		1,052,880	954,443
	Profit on TFC's/Sukuks		10,066,829	11,504,797
	Profit on Bank Balances		1,204,697	1,210,545
	National Clearing Company of Pakistan Ltd.		240,845	8,593,446
	Receivable from related party	6.1	-	500,000
			16,215,429	26,413,094

6.1 This represents an amount receivable from Dawood Money Market Fund managed by Dawood Capital Management Limited.

## 7. REMUNERATION PAYABLE TO INVESTMENT ADVISOR

The Investment Advisor is entitled to remuneration for services rendered to the Fund under the provisions of NBFC Rules for the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund, and two percent per annum of the average annual net assets thereafter.

#### 8. REMUNERATION PAYABLE TO TRUSTEE

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the trust deed as per tariff specified therein, based on the daily net assets value of the Fund.

#### 9. ANNUAL FEE PAYABLE TO SECP

This represents the annual fee payable to SECP in accordance with Rule 62 of NBFC Rules at the rate of 0.085 % (2009 : 0.085 %) of the average annual net assets value of the Fund.

#### 10. PRELIMINARY EXPENSES PAYABLE TO INVESTMENT ADVISOR

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of the operation of the Fund. These costs have been fully amortized during the period ended 30 June 2005.

The preliminary expenses and floatation costs have been reimbursed by the Fund to the Investment Advisor in equal amounts paid annually over a period of five years.





	Opening Balance Paid During the Year Closing Balance	Note	2010 Rupees 1,000,000 (1,000,000) -	2009 Rupees 2,000,000 (1,000,000) 1,000,000
11.	CREDITORS, ACCRUED AND OTHER LIABILITIES			
	LIADILITIES			
	Payable to Broker Against Purchase of Shares		5,000	5,000
	Audit Fee		207,000	155,000
	Income Tax Payable		21,400	23,622
	Commission Payable to Broker		299,322	229,145
	Other Payables		578,205	464,269
			1,110,927	877,036
12.	DIVIDEND PAYABLE			
	Dividend Payable to Certificate Holders	12.1	282,450	343,014

12.1 This includes Rs.257,457 in respect of dividend payable declared in the year 2007.

# 13. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

Fully Paid Ordinary Certificates of Rs. 10 /- each

2010 (Number of	2009 f Certificates)			
50,000,000	50,000,000	Issued for Fully Paid in Cash	500,000,000	500,000,000
		Issued as Fully Paid Bonus		
8,075,000	8,075,000	Certificates	80,750,000	80,750,000
58,075,000	58,075,000	_	580,750,000	580,750,000
		=		

#### 14. CONTINGENCIES AND COMMITMENTS

# 14.1 Contingencies

There were no contingencies as at the balance sheet date.

#### 14.2 Commitments

There were no capital commitments as at the balance sheet date.





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15.	UNREALIZED LOSS ON REVALUATION OF INVESTMENTS CLASSIFIED AS FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS	2010 Rupees	2009 Rupees
	Unrealized Loss on Listed Securities Unrealized Loss on Revaluation of Term	(27,771,191)	(99,808,168)
	Finance Certificates/Sukuks	(46,603,296)	(22,289,856)
		(74,374,487)	(122,098,024)
16.	AUDITORS REMUNERATION		
	Annual Audit Fee	120,000	120,000
	Half-Year Review	42,000	42,000
	Other Certification and Services	40,000	37,000
		202,000	199,000
17.	EARNINGS PER CERTIFICATE		
	Loss for the Year	(36,305,411)	(219,867,882)
	Weighted Average Certificates Outstanding During the Year	58,075,000	58,075,000
	Loss Per Certificate - Basic and Diluted	(0.63)	(3.79)

# 18. TRANSACTIONS WITH CONNECTED PERSONS/RELATED PARTIES

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include Investment Advisor, associated companies and key management personnel and their family members.

Transactions with related parties are executed substantially on the same terms, including mark up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk (i.e. under the comparable uncontrolled price method).

Remuneration of investment advisor and trustees are determined in accordance with the respective agreement and deed.

Details of transactions with related parties and balances with them as at the year-end were as follows:



	2010	2009
	Rupees	Rupees
Investment Advisor		
Balances at the Beginning of the Year	2,288,756	3,829,653
Remuneration for the Year	13,613,215	17,388,885
Reimbursement of Formation & Floatation		
Cost During the Year	(1,000,000)	(1,000,000)
Remuneration Paid During the Year	(14,133,594)	(17,929,782)
Balances at the End of the Year	768,377	2,288,756
Trustee		
Balances at the Beginning of the Year	73,423	87,726
Remuneration for the Year	890,357	938,634
Remuneration Paid During the Year	(895,878)	(952,937)
Balances at the End of the Year	67,902	73,423
Associated Companies		
Balance at the Beginning of the Year	-	25,000,000
Placements During the Year	-	32,000,000
Maturities/Settlement of Placements During the Year	-	(57,000,000)
Balance at the End of the Year		

The transactions with related parties disclosed above does not include transactions carried out by the Fund relating to Continuous Funding System Transactions where the related party had acted in the capacity of a broker or intermediary and the ultimate counter party of the Fund.

# 19. FINANCIAL RISK MANAGEMENT POLICIES

The Fund's activities expose it to the following financial risks. The management of these risks is carried out by Compliance and Risk Management Department headed by the Head of Compliance and Risk Management (HOC & RM) who is responsible for identifying, evaluating or measuring significant risks inherent in the organization as well establishing controls in coordination with the relevant department to mitigate such risks. The department also monitors concentration of exposure to market risk.

#### 19.1 Price Risk

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Price risk is the risk that the value of a financial instrument may fluctuate as a result of changes in market prices. This risk arises from the investments held by the Fund for which prices are uncertain in future. The Management Company manages its price risk by monitoring exposure on marketable securities by following the internal guidelines of the Investment Committee and NBFC regulations laid down by the SECP.



The majority of the Fund's equity investments are publicly traded on stock exchange. The Fund's policy requires that the overall market position is monitored on a daily basis by the Fund's Investment Committee and is reviewed periodically by the Management Company. Compliance with the Fund's investment policies are reported to the Management Company on regular basis.

The Management Company manages price risk through diversification and continued monitoring of its investment portfolio.

As at June 30, 2010, the fair value of equity securities exposed to price risk were as follow :-

	2010	2009
	Rupees	Rupees
Held for Trading	230,259,713	219,179,081

The following table illustrates the sensitivity of the profit for the period and the unit holders' fund to an increase or decrease of 5% in the fair values of the Fund's equity securities. This level of change is considered to be reasonably possible based on observation of current market conditions. The sensitivity analysis is based on the Fund's equity securities at each statement of assets and liabilities date, with all other variables held constant.

Held for Trading	11,512,986	10,958,954

#### **Risk Management/Mitigation**

The Fund monitors the interest rate environment on a regular basis and alters the portfolio mix of fixed and floating rate securities.

The Fund's policy requires the Fund's management to manage this risk by measuring the mismatch of the interest rate sensitivity gap of financial assets and liabilities and calculating the average duration of the portfolio of fixed interest securities.

The average effective duration of the Fund's portfolio is a measure of the sensitivity of the fair value of the Fund's fixed interest securities to changes in market interest rates.

The Fund's policy refrains from holding interest bearing instruments that induce the average effective duration of the fixed interest portfolio to pass the benchmark of the average duration.

## FAIR VALUE OF FINANCIAL INVESTMENTS

The Fund's accounting policy on fair value measurements of the investments is detailed in note 3.1 to these financial statements.





The Fund measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

As at June 30, 2010, all the investments were categorised in Level 1.

#### 19.2 Yield/Interest Rate Risk

Yield risk is the risk of decline in earnings due to adverse movements of the yield curve. Markup rate risk is the risk that the value of the financial instruments will fluctuate due to changes in the market interest rates.

Sensitivity to the markup rate risk arises from mismatches or gaps in the amounts of markup based assets and liabilities that mature or reprice in a given period.

The Management Company has diversified their investments and invested in fixed interest rate investments to minimize exposure to interest rate risk.

The interest rate profile of the Fund is as follows: -

	Floating	Fixed	Non Interest	Total
	Interest Rate	Interest Rate	Bearing	
		——— Rup	ees —	
As at June 30, 2010				
Term Finance Certificates	68,936,548	-	-	68,936,548
Sukuk Bonds	114,131,142	-	-	114,131,142
Advance, Deposits and Other				
Receivables	-	-	16,215,429	16,215,429
Cash at Bank	57,772,661	-	24,838	57,797,499
As at June 30, 2009				
Term Finance Certificates	77,070,317	1,594,255	-	78,664,572
Sukuk Bonds	175,232,300	-	-	175,232,300
Advance, Deposits and Other				, ,
Receivables	-	-	26,413,094	26,413,094
Cash at Bank	25,577,136	-	33,138	25,610,274



If the interest rate would have been higher or lower by 50 basis points and all the other variables remain constant, the Fund's profit would have been higher/(lower) by Rs.1,204,202 for the year ended June 30, 2010. This is attributable to the Funds exposure to interest rates on its floating rate securities.

Management is of the view that the above sensitivity analyses are not representative of the year as a whole, since the level of exposure changes frequently as part of the interest rate risk management process used to meet the Fund's objectives.

#### 19.3 Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The Management Company follows the investment restrictions/exposure limits to minimize credit risk. Transactions are entered into with approved brokers and with diverse credit-worthy counter parties, thereby mitigating significant credit risk and its concentration, if any.

In summary, compared to the amount included in Statement of Assets and Liabilities, the maximum exposure to credit risk as at June 30, 2010 is as follows: -

	June 3	June 30, 2010		30, 2009
	Statement	Maximum	Statement of	Maximum
	Assets and	Exposure	Assets and	Exposure
	Liabilities		Liabilities	
		Ruj	pees	
Investments Advance, Deposits and Other	413,327,403	230,259,713	473,075,953	219,179,081
Receivables	16,215,429	6,148,600	26,413,094	2,484,716
Cash and bank balances	57,810,740	57,810,740	25,610,274	25,610,274
	487,353,572	294,219,053	525,099,321	247,274,071

Following financial assets are secured by collateral or other credit enhancements:

	2010	2009
	Rupees	Rupees
Term Finance Certificates	68,936,548	78,664,572
Sukuk Bonds	114,131,142	175,232,300
	183,067,690	253,896,872



# 19.4 Liquidity Risk

Liquidity risk is the risk that the Fund may encounter difficulty in raising funds to meet its obligations and commitments associated with financial instruments. The Fund is not materially exposed to the liquidity risk as all obligations / commitments of the Fund are short term in nature and restricted to the extent of available liquidity and all assets of the Fund are readily disposable in the market. A range of tools are used for the management of liquidity. These comprise key balance sheet ratios and day to day monitoring of future cash flows.

The following are the contractual maturities of financial liabilities:

	Not Later	Between 1	Between 1	
	than 1 Month	and 3 Months	Months to	Total
			1 Year	
		Rup	ees	
As at June 30, 2010				
Remuneration Payable to				
Investment Advisor	768,377	-	-	768,377
Remuneration Payable to				
Trustee	67,902	-	-	67,902
Annual Fee Payable to				
Securities and Exchange				
Commission of Pakistan	-	444,927	-	444,927
Creditors, Accrued and Other				
Liabilities	-	-	1,110,927	1,110,927
Dividend Payable	-	-	282,450	282,450
As at June 30, 2009				
Remuneration Payable to				
Investment Advisor	1,288,756	-	-	1,288,756
Remuneration Payable to Trustee	73,423	-	-	73,423
Annual Fee Payable to				
Securities and Exchange				
Commission of Pakistan	-	532,692	-	532,692
Preliminary Expenses Payable to				
Investment Advisor	-	-	1,000,000	1,000,000
Creditors, Accrued and Other				
Liabilities	-	-	877,036	877,036
Dividend Payable	-	-	343,014	343,014





# 19.5 Market Rate of Return (MROR) Sensitivity Position

The Fund's market rate of return sensitivity related to financial assets and financial liabilities based on contractual repricing or maturity dates, which ever is earlier is as follows:

	2010					
	Effective rate	Ex	posed to MROR ri	isk		
	(%) per annum	Upto three months	More than three months and upto one year	More than one year	Not exposed to MROR risk	Total
Financial Assets						
Bank Balances	5 - 10.75	57,810,740	-	-	-	57,810,740
Investments	9.5 - 19.4	-	- 1	83,067,690	230,259,713	413,327,403
Advances, Deposits and Other						
Receivables	-	-	-	-	16,215,429	16,215,429
	-	57,810,740	- 18	3,067,690	246,475,142	487,353,572
Financial Liabilities						
Remuneration Payable to						
Investment Advisor	-	-	-	-	(768,377)	(768,377)
Remuneration Payable to Trustee	-	-	-	-	(67,902)	(67,902)
Annual Fee Payable to SECP	-	-	-	-	(444,927)	(444,927)
Preliminary Expenses Payable						
to the Investment Advisor	-	-	-	-	-	-
Creditors, Accrued and Other						
Liabilities	-	-	-	-	(1,110,927)	(1,110,927)
Dividend payable	-	-	-	-	(282,450)	(282,450)
	-	-	-	-	(2,674,583)	(2,674,583)
On-Balance Sheet Gap		57,810,740	- 18	3,067,690	243,800,559	484,678,989

	2009					
	Effective rate	Ex	posed to MROR r	isk		
	(%) per annum	Upto three months	More than three months and upto one year	More than	Not exposed to MROR risk	Total
Financial Assets						
Bank Balances	5 - 10	25,610,274	-	-	-	25,610,274
Investments	9.5 - 19.4	-	- 2	53,896,872	219,179,081	473,075,953
Advances, Deposits and Other						
Receivables	-	-	-	-	26,413,094	26,413,094
	-	25,610,274	- 2	253,896,872	245,592,175	525,099,321
Financial Liabilities						
Remuneration Payable to						
Investment Advisor	-	-	-	-	(1,288,756)	(1,288,756)
Remuneration Payable to Trustee	-	-	-	-	(73,423)	(73,423)
Annual Fee Payable to SECP	-	-	-	-	(532,692)	(532,692)
Preliminary Expenses Payable						
to the Investment Advisor	-	-	-	-	(1,000,000)	(1,000,000)
Creditors, Accrued and Other						
Liabilities	-	-	-	-	(877,036)	(877,036)
Dividend Payable	-	-	-	-	(343,014)	(343,014)
	-	-	-	-	(4,114,921)	(4,114,921)
<b>On-Balance Sheet Gap</b>		25,610,274	- 2	253,896,872	241,477,254	520,984,400





#### 19.6 Market Rate of Return (MROR) Risk

MROR risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rates. The Investment Advisor manages investments portfolio in a manner to reduce the risk of loss in market value of investments as a result of changes in market interest rates. In case the Investment Advisor expects economic uncertainty, the portfolio will be restructured so as to comprise of short-term debt securities and money market instruments.

#### 20. PATTERN OF CERTIFICATE HOLDINGS

Category	No. of Certificate Holders	Certificates Held	% of Total
Individuals	726	17,529,647	30%
Associated Companies	1	7,607,825	13%
Financial Institutions	9	14,612,583	25%
Insurance Companies	2	185,900	0%
Joint Stock Companies	17	6,192,111	11%
Leasing Companies	2	1,305,243	2%
Investment Companies	1	100,500	0%
Modarabas	4	1,807,441	3%
Corporative Societies	1	21,500	0%
Others	7	8,712,250	15%
	770	58,075,000	100%

## 21. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value is the amount at which an asset could be exchanged, or a liability settled, between knowledgeable and willing parties in an arm's length transaction.

The fair value of investments categorised as financial assets at fair value through profit or loss is based on the closing market prices ruling at the day-end. The Investment Advisor is of the view that the fair market value of most of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are essentially short-term in nature.

#### 22. ACCOUNTING ESTIMATES AND JUDGMENTS

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#### 22.1 Investments Stated at Fair Value Through Profit or Loss

The Investment Advisor has determined fair value of certain investments by using quotations from active market. Fair value estimates are made at a specific point in time, based on market conditions and information about the financial instruments. These estimates are subjective in nature and involve uncertainties and matter of judgments (e.g. valuation, interest rates, etc.) and therefore, cannot be determined with precision.



#### 22.2 Other Assets

Judgment is also involved in assessing the realisability of asset balances.

23.	PERFORMANCE TABLE	2010	2009	2008	2007	2006	From 28 January 2005 to 30 June 2005
	Net Asset Value (Rupees in '000,000)	485	521	752	775	618	505
	Net (Loss)/Income (Rupees in '000,000)	(36)	(220)	36	157	113	5
	Net Asset Value Per Certificate	8.35	8.97	12.96	13.34	12.24	10.10
	Loss/Earning Per Certificate (Rupees)	(0.63)	(3.79)	0.61	2.70	1.95	0.10
	Dividend/Bonus Distribution (%)	Nil	Nil	2.00	10.00	15.00	1.00

## 24. LIST OF TOP TEN BROKERS IN ORDER OF PERCENTAGE OF COMMISSION

Name of Brokers	Percentage of Commission
Dawood Equities Limited	17.02%
Shehzad Chamadia Securities (Pvt.) Limited	13.69%
Live Securities (Pvt.) Limited	12.65%
Habib Metropolitan Financial Services Limited	12.33%
Adam Securities (Pvt.) Limited	7.78%
Atlas Capital Markets (Pvt.) Limited	7.70%
Foundation Securities (Pvt.) Limited	7.40%
Elixir Securities Pakistan (Pvt.) Limited	6.14%
Pearl Securities (Pvt.) Limited	4.72%
Jan Mohd. A Latif Nini & Sons (Pvt.) Limited	3.99%

#### 25. DETAIL OF MEMBERS OF INVESTMENT COMMITTEE OF THE MANAGEMENT COMPANY

Name of Member	Qualification	Experience
Mr. Muhammad Saleem Munshi	MBA - Finance	29 Years
Mr. Muhammad Ahmed	B. Com	18 Years
Mr. Khalid Mehmood *	MBA and MA Economics & Finance	08 Years
Mr. Muhammad Aamir Siddiqui	CA Part Qualified & B.Com	07 Years
Mr. Mustansir Shabbar **	MCS and MPA	07 Years

\* Left on January 31, 2010

\*\* Appointed on February 25, 2010

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#### Mr. Muhammad Saleem Munshi - Chief Financial Officer

Mr. Muhammad Saleem Munshi is Master in Business Administration (Finance). He is one of the founder member of first perpetual Modaraba of Pakistan i.e. B.R.R. Guardian Modaraba (BRRGM) and has been associated with the Modaraba from 1983 till 2008 which covers 25 years experience. He specializes in Islamic mode of financing i.e. Ijara, Musharaka, Morabaha and other related transactions. His core responsibilities include Financial Management & Reporting, Taxation, Finalization of Accounts and Budgeting etc.

#### Mr. Muhammad Ahmed - Fund Manager Equity

Mr. Muhammad Ahmed has over 18 years of experience with the financial markets. He is responsible for managing the equity portfolio. His expertise includes hedging / arbitrage of shares, communications with various brokers, coordination with treasury department for pledging and releasing of shares, managing settlement and payment of shares of NCSS, T+2, T+1 and future counters, assessing and analyzing of the annual reports of companies.

#### Mr. Muhammad Aamir Siddiqui - Head of Compliance & Risk Management

Mr. Muhammad Aamir Siddiqui is C.A.-Finalist from Institute of Chartered Accountants of Pakistan. He has also completed his Bachelors of Commerce from Balochistan University. He has completed four years as audit trainee with M.Yousuf Adil Saleem and Co., Chartered Accountants, member firm of Deloitte Touché Tohmatsu in the Audit & Assurance department. His areas of expertise include Corporate Affairs, Non-Banking Financial Companies and Notified Entities, Code of Corporate Governance, Risk Management of Debt and Equity Portfolios.

#### Mr. Mustansir Shabbar (Head of Customer Services)

Mr. Mustansir is Master of Computer Science and Master of Public Administration (Finance) from Karachi University and associated with FDG for over 7 years. He has expertise in customer services and working as a key member for every DCM Funds since inception.

#### 26. PARTICULARS OF FUND MANAGER

Name of Fund Manager	Qualification	Names of Other Funds Managed
Mr. Muhammad Ahmad	B.Com	Dawood Money Market Fund Dawood Islamic Fund
Mr. Khalid Mehmood *	"MBA & MA Economics & Finance"	Dawood Money Market Fund Dawood Islamic Fund

\* Left On January 31, 2010





# 27. FUNDS RATING

The Management Company has been rated at AM4+ by PACRA through letter dated January 15, 2010.

The Fund has been rated at 2 Star by PACRA through letter dated May 3, 2010.

# 28. ATTENDANCE OF MEETING OF BOARD OF DIRECTORS OF THE MANAGEMENT COMPANY

Name of Director	Held	Attended	Leave Granted
Mr. Feroze Sayeed-ud-Deane	5	4	1
Miss Tara Uzra Dawood	5	3	2
Mr. AVM (Retired) Zulfiqar Ahmed Shah	5	5	0
Syed Shabahat Hussain*	2	2	0
Mr. Nazimuddin Feroz	5	2	3
Mr. Iftikhar Hussain	5	4	1

\* Appointed during the year

#### 29. DATE OF AUTHORISATION FOR ISSUE OF FINANCIAL STATEMENTS

These financial statements have been authorised for issue on October 4, 2010 by the Board of Directors of the Investment Advisor.

#### 30. GENERAL

Figures have been rounded off to nearest rupee.

# For and on behalf of Dawood Capital Management Limited (Investment Advisor)

**Chief Executive Officer** 

Director

Director





No. of	Cer	tificate Ho	lding	Total
Certificate Holders	From		То	Certificate Held
108	1	-	100	3,962
52	101	-	500	19,206
160	501	-	1,000	111,246
182	1,001	-	5,000	515,092
78	5,001	-	10,000	637,291
28	10,001	-	15,000	353,301
21	-15,001	-	20,000	390,047
22	20,001	-	25,000	514,302
9	25,001	-	30,000	256,147
2	30,001	-	35,000	62,573
6	35,001	-	40,000	233,701
13	40,001	-	45,000	553,861
8	45,001	-	50,000	391,380
2	50,001	-	55,000	107,999
6	55,001	-	60,000	348,725
1	60,001	-	65,000	60,025
2	65,001	-	70,000	139,750
4	70,001	-	75,000	298,000
3	75,001	-	80,000	228,125
3	80,001	-	85,000	251,103
2	85,001	-	90,000	178,508
1	90,001	-	95,000	90,900
1	95,001	-	100,000	100,000
4	100,001	-	105,000	405,771
1	105,001	-	110,000	109,000
1	110,001	-	115,000	112,500
2	115,001	-	120,000	232,300
3	120,001	-	125,000	372,018
1	125,001	-	130,000	126,000
2	135,001	-	140,000	275,500
3	145,001	-	150,000	445,588
1	155,001	-	160,000	155,825
1	185,001	-	190,000	188,500
2	200,001	-	205,000	403,140
1	205,001	-	210,000	210,000
1	215,001	-	220,000	220,000
1	220,001	-	225,000	223,192
1	240,001	-	245,000	244,419
1	270,001	-	275,000	273,800
1	285,001	-	290,000	287,999
1	395,001	-	400,000	399,003
1	490,001	-	495,000	490,774
1	570,001	-	575,000	571,249

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PATTERN OF SHAREHOLDING AS ON 30-JUNE-2010					
No. of	Certificate Holding			Total	
Certificate Holders	From		То	Certificate Held	
4	580,001	-	585,000	2,323,000	
1	660,001	-	665,000	661,500	
1	755,001	-	760,000	760,000	
1	810,001	-	815,000	814,469	
1	835,001	-	840,000	836,200	
1	895,001	-	900,000	900,000	
1	940,001	-	945,000	942,363	
1	1,040,001	-	1,045,000	1,040,750	
1	1,045,001	-	1,050,000	1,046,281	
1	1,100,001	-	1,105,000	1,104,170	
2	1,115,001	-	1,120,000	1,118,650	
1	1,160,001	-	1,165,000	2,323,000	
1	1,185,001	-	1,190,000	1,185,100	
1	1,545,001	-	1,550,000	1,546,075	
1	2,222,001	-	2,227,000	2,224,000	
1	2,880,001	-	2,885,000	2,884,250	
1	3,350,001	-	3,355,000	3,350,050	
1	3,480,001	-	3,485,000	3,484,500	
1	4,490,001	-	4,495,000	4,491,136	
1	5,260,001	-	5,265,000	5,262,059	
1	7,605,001	-	7,610,000	7,607,825	
770				58,075,000	

Category	Number of	Number of	Percentage
	Certifiate Holders	Certificate Held	
Individuals	726	17,529,647	30.18
Assocoiated Companies	1	7,607,825	13.10
Financial Institutions	9	14,612,583	25.16
Insuranc Companies	2	185,900	0.32
Joint Stock Companies	17	6,192,111	10.66
Lasing Companies	2	1,305,243	2.25
Investment Companies	1	100,500	0.17
Modarabas	4	1,807,441	3.11
Others	7	8,712,250	15.00
Corporative Societies	1	21,500	0.04
Total	770	58,075,000	100.00

CATEGORIES OF CERTIFICATE HOLDERS AS AT JUNE 30, 2010



# PATTERN OF CERTIFICATE HOLDING AS AT JUNE 30, 2010

S. No.	Certificateolders	Numbers	Certificates Held	Percentage %
1	Associated Companies	3	10,957,856	18.87
	B.R.R. Guardian Modaraba		1,046,281	1.80
	Dawood Capital Management Limited		8,792,925	15.14
	First Dawood Investment Bank Limited		1,118,650	1.93
2	Directors, CEO and their Spouses and Minor Child Tara Uzra Dawood Mr. Feroze Sayeed ud Deane	lren 2	<b>69,690</b> 11,615 58,075	0.12 0.02 0.10
3	Banks, DFIs. NBFIs, Insurance Companies, Modarabas and Mutual Funds	45	27,844,086	47.95
4	Certificate Holders holding ten percent or mor	e in the Comp	any	
	Dawood Capital Management Limited.		8,792,925	15.14

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